

CGS'Financials advisory



Corporate General Solutions (Pvt) Limited

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INTRODUCTION

To deal challenges your organization are confronted with, having the right professionals on your team are vital to your success. Financial advisory services of CGS are designed to quantify the value of your business opportunity, interpret your vision and effectively communicate this information to key stakeholders, improve business performance, and tighten the degree of confidence around the best decision possible. In the event your business situation requires an exceptionally confidential working relationship, our financial services may be tailored to work discreetly and independently with you.



With expertise in a full spectrum of financial and operational advisory services, CGS professionals work closely with organizations, stakeholders and their counsel to address the most complex business issues. While our service bouquet is broadly similar to that offered by many others, our clients believe that we stand apart due to our differentiated approach to each service

CGS PROVIDES YOU SERVICES WHICH YOU EXPECT

Integration of financial & strategic objectives & coupled with flawless execution are the key elements to a successful business. We at CGS intend to facilitate our clients with assorted services, possessing the same elemental blend.

CGS provides following services on a **project** or **retainer basis**, depending on client needs.

- ✓ Feasibility Studies & Financial Modeling
- ✓ Strategic Financial Planning and Management
- ✓ Business Valuations
- ✓ Capital Restructuring & Rescheduling
- ✓ Project Management & Balancing Modernization Replacement (BMR)
- ✓ Project Financing
- ✓ Negotiation and implementation support



WHY CGS?

At CGS, we

Put our intellectual resources and financial capability to work for our clients.

Whatever the challenge your organization faces, having the right professionals on your team can be critical to your success. For each engagement, we assemble a team of professionals with the functional competency and industry knowledge that is most appropriate for the situation.



✓ **Feasibility Studies & Financial Modeling**

Generally a comprehensive feasibility study comprises technical feasibility, market feasibility and financial feasibility. Assignments culminate in a comprehensive report accompanied by detailed financial projections and analysis.

Financial modeling service helps to accurately assess the financial implications of existing and potential drivers, and to formulate tailored optimization strategies.

Financial models assist in evaluating different strategic initiatives and corporate transactions, and their impact on company performance and shareholder value.

Conducting comprehensive modeling, scenario-based analysis, and simulation exercises, helps to understand the implications of industry trends for business, assess potential risks, and develop possible options to mitigate and eliminate those risks.

✓ **Strategic Financial Planning and Management**

The service includes analysis of different option sourcing funds and recommending a corporate structure and business arrangement suitable to an enterprise.

✓ **Business Valuations**

This service is provided to clients seeking to determine the worth of their business or that of a target entity with a view to make a decision to sell their business or buy a target entity. Valuation and appraisal assignment are also undertaken to determine the current market value of the assets of a business as a prelude to various mode of corporate restructuring and also to conform to prudential regulations issued by the State Bank of Pakistan.

✓ **Profit and Performance Management Strategies**

These assignments have specific focus for improving the bottom-line by profit enhancement or curbing causing of losses. Services generally involve a review of the

pricing and costing structure with due emphasis on reducing or eliminating wastage of all sorts relevant to an enterprise. Guidance is also given to management in developing proper cost center, budgets and MIS through a comprehensive report outlining our recommendation for remedial actions.

✓ **Capital Restructuring and Rescheduling**

Some troubled enterprises need a range of help from advisors through a variety of services which deal with financial restructuring, turnaround strategies, corporate reorganization and coordination with lenders and other financial institutions, to avoid imminent liquidation.

✓ **Negotiation and Implementation Support**



Contract Negotiation and Implementation Services include:

- A thorough review of the proposed contract,
- A review of pricing terms, conditions and service terms,
- Proposed resolutions to disagreements in terms and conditions,
- A comparison to other similar contracts in the marketplace.